## Emergence Health Network



# Request for Proposal RFP #19-004 Enterprise Resource Planning System (ERP)

#### **Anticipated Schedule of Events**

| August 12, 2019               | RFP Issued                      |
|-------------------------------|---------------------------------|
| August 20, 2019               | Pre-Bid/Offer/Proposal Vendor   |
|                               | Conference                      |
| August 30, 2019               | Q & A Period Closes             |
| September 5, 2019             | Release of Official Response to |
|                               | Questions                       |
| September 30, 2019            | RFP Due                         |
| October 7, 2019 - October 18, | Demos and Presentations         |
| 2019                          |                                 |
| October 24, 2019 -November 4, | Committee Review                |
| 2019                          |                                 |
| November 7, 2019              | Committee Recommendation        |
| November 15, 2019             | Final Negotiations and Board    |
|                               | Recommendation                  |
| November 28, 2019             | Board Review and Approval       |



# REQUEST FOR PROPOSAL ENTERPRISE RESOURCE PLANNING SYSTEM

Prepared for Emergence Health Network

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## General Information

## Emergence Health Network Information

Emergence Health Network (EHN) is the Texas Health and Human Services Commission (HHSC) designated Local Mental Health Authority (LMHA) and the Local Intellectual and Developmental Disability Authority (LIDDA), established to plan, coordinate, develop policy, develop and allocate resources, supervise, and ensure the provision of community based mental health and intellectual and developmental disability services for the residents of El Paso County, Texas.

# Background Information and Services to be Provided

#### MISSION

Emergence Health Network (EHN) ensures superior recovery-based services for mental health, developmental disability, and related conditions for the people of El Paso County.

#### VISION

EHN will lead behavioral and developmental services in the El Paso region ensuring access to quality services, advocating for a better quality of life, and providing strength, hope, and recovery for persons with mental illness and developmental disabilities.

#### PHILOSOPHY AND VALUES

- $\bullet\,$  Engage our customers by communicating the benefits of services and recovery
- · Celebrate our customer's strengths when participating in services
- Foster hope in every service delivered
- Demonstrate evidence of our customer's successes toward recovery
- Recognize our customers and staff for all achievements made

#### GOALS

• Ensuring Quality



- Improving Access
- Increasing Communications
- Enhancing Resource Development
- Strengthening the Organization

#### BACKGROUND

Emergence Health Network is a non-profit organization with over 17 direct care and service delivery to consumer and administrative campuses, including a crisis and extended observation units. The organization is comprised of over 116 Business Units, Fund and/or Cost Centers, and consists of more than 71 providers, 82 carriers, over 5,000 consumers, 600 employees, and over 100 contracted external providers. More information can be found on the organization's website: https://www.emergencehealthnetwork.org/.

Emergence Health Network invites interested, and qualified companies hereafter referred to as ("Contractor") to submit proposals for an Enterprise Resource Planning System.

#### **OBJECTIVES**

EHN is requesting proposals from a qualified and experienced software company to collaborate, provide, implement and support an Enterprise Resource Planning System (ERP). The desired systems applications shall provide complete visibility and management of the organizations finances through process and automation of financial activity and data.

#### SCOPE

The system should include an intuitive ERP software solution for standardization and improvement of processes, with the ability to work or include industry-specific software with customizable components, ease-of-use and functionality for its end users. It must also support an open system standard so that it is interoperable between different vendor and standards, allowing for modularity so that hardware and software need not be attached to a single vendor or platform. The scope of the project includes the following ERP software functionality:

- 1. Finance/Accounting
  - a. General Ledger (GL) The GL records and aggregates the financial impact of transactions in accordance with user-defined classifications in accordance with Generally Accepted Accounting Principles (GAAP)
  - b. Accounting Allowing EHN to manage all key accounting processes
    - i. Accounts Payable (AP
    - ii. Accounts Receivable (AR)
    - iii. Journal Entries
  - c. Cost Accounting Inclusion of cost accounting standards. cash flow, budget tracking and comparison of actual and planned.
    - i. Estimating costs, accumulating costs, actual cost and cost allocation
    - ii. Accounting of Unallowable costs
    - iii. Costs for Direct Material, Labor, Goods and Services
    - iv. Allocation of Business Unit General and Administrative Expenses to Final Cost Objectives
    - v. Allocation of Direct and Indirect Costs
    - vi. Encumbrance and cost accounting periods

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- vii. Composition and Measurement of Pension, Insurance and Deferred Compensation Costs
- viii. Capitalization and Depreciation of Tangible Capital assets
- d. Budget Entry and Creation Allows all internal programs the capability to enter and reconcile budgets based on needs of the agency.
  - i. Master Budget
  - ii. Budget tracking and reconciliation
  - iii. Comparison actual v. planned
  - iv. Operating, Financial and Program Budget
  - v. Capability of one or more budget types: Activity-Based, Add-on, Continuous, Incremental, Strategic, Static and Supplemental.
- 2. Banking and Reconciliation Efficiently process all reconciliations, bank statements and payments
  - a. Cash Management Functionality to manage currency exposure, cash flow and umbrella transactions through one portal.
  - b. Expense Management Ability to process hundreds or thousands of expenses on a monthly basis including petty cash claims, out of pocket expenses and credit card receipts. Need to ensure that we have capabilities to author, reconcile, re-check, and adjust data in the finance system
- 3. Grants, Funded Programs and Projects The ability to monitor and manage expenditures against grants and/or projects, using expenditure classifications and time periods that may or may not differ from those used in the GL but can be systematically reconciled.
- 4. Inventory/Asset Management Track financial value of fixed assets and Inventories. Require an effective asset management solution to enable the ability to make tangible improvements in the efficiency and cost-effectiveness of assets within the agencies infrastructure by creating a platform to control and pro-actively manage asset upgrades, maintenance, decommissioning and replacement. Inventory control in order to properly track our on-hand assets as they are replaced and or serviced.
  - a. Track and post internal inventory transactions and transfers
  - b. Warehouse/Inventory/Distribution Management Systems
  - c. Barcode application compatibility
  - d. Monetize internal and external inventory transactions
  - e. Multiple location inventory management and Inventory Control
  - f. Depreciation and revaluation
- 5. Procurement Enable a full purchasing system that can manage purchasing and contracting cycles. Functional merging of purchasing system and accounting systems such as AP for ease of payment processing. Including capability to track and manage Purchasing Agreements, Contracts, Proposals and Solicitations.
  - a. Easy to use and update approval workflows
  - b. Collaborative Planning, Forecasting and Replenishment (CPFR system
  - c. Entering and Creating Purchase Requisitions, Purchase Orders and Purchasing Agreements
  - d. Robust Supply Chain and Materials Management



- e. Purchase Order goods and/or services receiving and over/under receiving
- f. Invoice and Purchase Order reconciliation
- g. Vendor account maintenance and management. Vendor profile and database
- h. Multiple vendor and cost comparison
- i. Supplier Scheduling
- j. Inspection of goods
- 6. Human Resources/Payroll A Human Resource and Payroll system that can be a part of the ERP management suite that supports metadata allowing data to be imported and exported within ERP Modules
  - a. Position Tracking System that allows our Human Resource office the ability to create, track and maintain new positions within the agency which translates into budgeted full-time equivalents.
  - b. Reporting tool linked to budgeted positions which are active and/or vacant that tie to full-time equivalents.
  - c. A payroll solution to ensure that monies are paid accurately and on time, making all necessary calculations with the minimum of input, saving time, administrative costs and the risk of errors.
  - d. Payroll up-to-date and year-end reports
  - e. Tax and deduction management
  - f. Benefits management
  - g. Mileage Tracking
  - h. Employee Time Tracking System allows employees the ability to enter and track time worked during predetermined schedules and to accurately charge out time across other work sections within the agency.
- 7. Reporting and Analysis Allows EHN to create a wide range of standard and advanced customized reports from real-time data. In addition to the reporting capabilities provided by each module, these are to include integration with Excel and other reporting capabilities, with the ability to perform multidimensional analysis from many perspectives on financial data, and capabilities to create data warehouses based on the financial data model that enable financial data to be analyzed with budget and forecast data.
  - a. Customized Dashboards
  - b. Customized Templates
  - c. Audit Tools
  - d. Application integration with third-party reporting tools
  - e. Document Management
    - i. Improve Effectiveness and Efficiency by enabling documents such as invoices and goods received notes to be scanned, stored and viewed directly from the system.
    - ii. Increase Cost Savings by ensuring that time spent filing, distributing and photocopying is dramatically reduced.
    - iii. Increase Security and Compliance as only staff with the relevant authority can access documents.
    - iv. The ability to have a user to have view and/or write rights
       to within the same module.
- 8. Monitoring and Auditing The system shall, at a minimum provide the following functionality:
  - a. An audit trail of all new, deleted and modified activities  $\frac{\text{Request for Proposal} \mid \text{Enterprise Resource Planning System} }{\text{Resource Planning System} }$



conducted by authenticated CPA users with timestamps

- b. Ability to conduct an inquiry of user actions (e.g., request changes, added comments, and delivered notifications)
- c. Username(s), date, and time stamped inquiries
- d. Ability to add user comments for updates
- e. Workflow status change inquiries
- f. Payment history information
- 9. Systems and Technology Must address organizational needs between functionality and business requirements. EHN prefers to minimize the use of third-party applications for added functionality but encourages the ability third-party integration though open system standards.
  - a. Must run on an open platform (i.e. SQL) so that it has full integration capabilities
  - b. Consistent user interface
  - c. Must be a hosted solution (SaaS) but must allow EHN to have for full Administrative capabilities
  - d. Interface with Electronic Health Record (EHR) System (My Avatar), using the InterSystems Cache database.
  - e. HR Module or interface with current HR System (Datis e3)
  - f. Must include mobile features (App or web interface). Web based platform available.
  - g. Service Level Agreement for technical support. Training Help desk and After-hours support.
  - h. Functional Software Requirements/Ease of use
  - i. Technology and growth potential
  - j. Data repository, document storage
  - k. Workflow Customization
  - 1. Disaster Recovery and Business Continuity Plan
  - m. Risk Management and Security Breaches
  - n. Must sign a Data User Agreement (DUA), Qualified Service Organization Agreement (QSOA) and a Business Associate Agreement (BAA)

#### Anticipated Environment

EHN is open to both cloud and on premises ERP software solutions in order to reduce the current hardware footprint and to reduce overhead expenses pertaining to upgrading and/or replacement of current infrastructure accompanied by all staff training requirements.

Respondent must describe its approach and methodology for providing the System requested. If Respondent proposes a System that is a SaaS solution, Respondent must also include in its Offer the following information:

- 1. Describe the page load and file upload service levels provided with the proposed System and how the system addresses EHN's minimum requirement for uptime;
- 2. Describe the recommended sizing and how the System will manage concurrency of file uploads and other higher-demand transactions;
- 3. Provide a testing environment for evaluation of system updates, patches or hotfixes;
- 4. Describe the sizing of the proposed production environment and how the production environment will meet requested performance needs; and
- 5. Provide all Service Level Agreement documents that are applicable for the System



#### Implementation and deliverables

The selected contractor to implement ERP system must develop a comprehensive and detailed strategy and methods for the implementation of software including, but not limited to the following (ERP Implementer may propose others, based on their strategy or methodology).

- 1. Project Management in collaboration with EHN
  - a. Development of an overall implementation strategy and project work plan
  - b. Communication protocols
  - c. Development of technical standards for modifications, security, conversion, and system administration
  - d. Development of a comprehensive implementation plan, including allocation of resources needed
  - e. Project timeline, scheduling, milestones, deliverables, due dates, dependencies and critical path items
  - f. Task management and tracking
  - g. Project meetings and documentation
  - h. Testing, security risk assessment and deployment service
- 2. Functional Expertise
  - a. Assistance and guidance with development of the business rules and configuring the application accordingly
  - b. Assistance in the development of data interfaces and data transfer to/from other EHN systems
  - c. Assistance in designing the Licensed Software process, workflow, functional, technical, and security requirements via software configuration wherever applicable
- 3. Additional Services
  - a. Any implementation support required to meet the on-time, on-budget and successful completion of project
  - b. Performance tuning
  - c. Capacity Planning
  - d. Assist in data integration and interoperability tasks
  - e. Assist with data conversion tasks
  - f. Detailed status and meeting reports

#### Testing

The selected contractor shall conduct system testing of the ERP system, application and any customized components. Testing shall include but not limited to the following (Implementation team may propose others, based on strategy and/or methodology).

- 1. Unit Testing
- 2. Performance/Volume testing
- 3. System integration testing
- 4. User acceptance testing
- 5. Testing based on functions and/or scripts

#### Training

The selected contractor shall deliver functional and technical training for business, IT staff and end users of the system solution including database, application software and transfer of knowledge.

1. Successful Respondent shall provide formal training to EHN end users albeit a myriad of methods such as, but not limited to, on-site classes, Train-the-Trainers, webinars, FAQs, user guides and PowerPoint presentations to support pre and post-launch use of the system. Online



- access to recorded webinars, videos, user guides and other multimedia may also be provided by Successful Respondent.
- 2. The training duration and environment will be suggested and coordinated by the ERP Implementer in collaboration with EHN project implementation team at EHN premises.
- 3. The test environment required for the training must be set up by the ERP Implementer before the training commences.
- 4. The Successful Respondent shall provide detailed training on the solution to officials and/or EHN project team.

#### Data Migration

ERP Implementer will provide the data migration plan and will be responsible for all data migration. ERP Implementer will provide all the data master formats to ensure proper data migration. The data migration plan must include the following:

- 1. Knowing the data Before migration, source data needs to undergo a complete audit to avoid unexpected issues.
- 2. Cleanup Once issues are identified they must be resolved. This may require additional software tools and third-party resources because of the scale of the work.
- 3. Maintenance and protection Data undergoes degradation after a period of time, making it unreliable. Controls must be in place to maintain data quality
- 4. Governance Tracking and reporting on data quality is important because it enables a better understanding of data integrity. The processes and tools used to produce this information should be highly usable and automate functions where possible.

#### Managing Go-Live

a. Successful Respondent will provide a detailed plan which lists specific activities of go live event. The plan shall ensure that the core activities from hardware procurement, deployment, user acceptance testing (UAT) sign off, end user training and documentation are all completed before the go live event. Vendor must provide support during go-live, preferably on-site.

#### Post Go-Live support

Successful Respondent shall provide immediate and timely support following the Go-Live event to confirm successful cut-over to production and provide prompt response and resolution of any production issues. Successful Respondent will provide prompt and effective support for the duration of this agreement to resolve all implementation, operational and production issues. User guides, training materials and systems specifications will also be converted to final release version during this stage. The post go-live support will address all user level queries, fixing bugs, incorporation of new requirements owing to legal, statutory and policy changes, changes to configurations, patch updates, upgrades, database administration, security, etc. For this purpose, the Successful Respondent is expected to provide detailed processes to be followed for logging requests, assigning requests to specific individuals, recording resolution, tracking overall time taken for resolution, etc.

- Successful Respondent shall provide the Licensed Software and Software Maintenance and Technical Support Services necessary to support the system.
- 2. All costs associated with the Licensed Software and Software Request for Proposal  $\mid$  Enterprise Resource Planning System



Maintenance and Technical Support Services must be included in the Pricing Worksheet

- 3. Response Times Successful Respondent shall provide a "Response Time Schedule" indicating response times to service requests in accordance to priority and/or critical level. Response time is defined as the period between the receipt of a service call from EHN and the time until service technician responds with repair efforts underway and the return of the affected systems to normal operations
- 4. Escalation Protocol In its offer, Successful Respondent must propose for EHN's consideration an escalation protocol for collaboratively resolving issues encountered during the term of any contract resulting from this RFP. The proposed escalation process protocol must explain how issues or complaints are prioritized and resolved.
  - a. This protocol shall include an organization chart addressing topics such as specific steps to be taken on top priority issues or disputes arising due to untimely response to system down or critical malfunction remedial repair requests
  - b. Any other top priority service requirements of a contract resulting from this RFO which are not met.

#### Project Teams

The project organization will comprise of a Core Project Team from EHN and the ERP Implementer's project team.

The contractor will describe the ERP Implementation project organization in the bids. It is expected to have a senior functionary heading the project team supported by separate coordinators for various modules of implementation.

The attendees from the ERP Implementer in the core project meetings must be officials of senior management (typically main Project team and Stakeholders) who will be able to address decisions on pertinent points. EHN will subsequently define the members of the Core Project Team.

#### Project Completion Criteria and acceptance of deliverables

The completion criteria are defined as follows

- 1. Functional, integration, stress and user acceptance testing satisfactorily completed for all functionality to include, but not limited to production, testing and training environments.
- 2. Documentation of business processes, end-user procedures and an enduser training plan, production computer environment established and documented.
- 3. System interfaces completed and tested.
- 4. Data conversion process completed, tested, auditable and reconcilable to include Legacy data.
- 5. Technical system management procedures documented and in place.
- 6. Documentation of the system roll-out/go-live plan completed.
- 7. System go-live achieved and the system in production.
- 8. Transfer of knowledge to allow EHN to independently maintain, administer and tune the ERP system.

#### EHN Data Safeguard Standards.

Entire clause to be included in solicitation unless deviation approved by IT.

1. Defined Terms. The term "EHN Data" refers to EHN's information as well as other entity information in the possession of EHN that is processed, stored, or transmitted by a computer. EHN Data includes all data that is generated by Successful Respondent in performance of a contract with EHN. The term "EHN Information System" refers to those devices,



- software, networks and related infrastructure that EHN owns, operates or has obtained for use to conduct EHN business. Devices include, but are not limited to, EHN-owned or managed storage, processing, and communications devices, as well as personally owned devices.
- 2. Access to EHN Data. Successful Respondent represents and warrants that it will implement, maintain, and use appropriate administrative, technical, and physical safeguards to preserve the confidentiality, integrity, and availability of EHN Data. Successful Respondent will not collect, access, use, disclose, or retain EHN Data other than as necessary to perform the services specified in a contract resulting from this solicitation or as otherwise authorized in writing by EHN. Successful Respondent will restrict access to EHN Data to only those personnel who must have the information on a "need to know" basis. Successful Respondent will not use EHN Data, or any information derived from EHN Data, for its own benefit or the benefit of any other person or entity. Successful Respondent will not share EHN Data with its parent company or other affiliate without EHN's express written consent.
- 3. Remote Access to EHN Information Systems. In accordance with EHN's security protocols, EHN shall not permit remote access by Successful Respondent to an EHN information System prior to Successful Respondent's acceptance of the EHN Remote Access Terms and Conditions and EHN's approval of Successful Respondent's Remote Access Request form. Successful respondent will abide by rules and regulations of EHN's Business Associate Agreement (BAA) and Data Use Agreement (DUA). Successful Respondent may contact the EHN Contract Manager for the applicable forms. Successful Respondent shall only access EHN Information Systems using EHN-approved remote access technologies, processes, and procedures. Successful Respondent's point of access to an EHN Information System shall be within the continental United States.
- 4. Location of EHN Data. Successful Respondent shall ensure that EHN Data (i.e., primary and backup) remains, always, within the continental United States. Successful Respondent shall receive, process, transmit, and store all EHN Data within the continental United States. Successful Respondent's point of access to EHN Data shall be within the continental United States.

#### Encryption Standards

- Successful Respondent shall encrypt EHN Data in transit and at rest.
   Data in transit means data is moving via email, in applications, or
   through browsers and other web connections. Data at rest (including
   data backups) means data is stored in databases, the cloud, removable
   media, or mobile
   devices.
- 2. Successful Respondent shall utilize encryption standards that are FIPS 140-2 compliant or, upon the written approval of EHN's Chief Information Officer, shall meet the intent of the standards as described in FIPS 140-2.
- 3. The minimum cryptographic algorithm used by Successful Respondent must be Advanced Encryption Standard (AES) 128 or higher (256 AES is preferred).
- 4. Successful Respondent shall encrypt EHN Data transmitted over a public or private network. EHN approved data encryption transmission protocols include the following: (1) SFTP (FTP over SSH), (2)



FTPS (FTP over SSL), (3) HTTPS (HTTP over SSL), and (4) virtual private network.

5. Successful respondent shall follow all Health Insurance Portability and Accountability Act (HIPAA) standard for sensitive patient data protection. If successful respondent deals with protected health information (PHI) it must have physical, network, and process security measures in place and follow them to ensure HIPAA Compliance.

#### Information Security Plan and Auditable Information Security Framework

1. Successful Respondent will develop, implement, and maintain a comprehensive written Information Security Plan that contains administrative, technical, and physical safeguards designed to: (i) ensure the confidentiality, integrity and availability of EHN Data; (ii) protect against unauthorized access to or use of EHN Data; and (iii) comply with all applicable legal and regulatory requirements for data protection. Successful Respondent shall secure its own and its third-party service providers' systems (e.g., 1T service provider, Cloud Service Provider) in a manner consistent with an auditable information security framework e.g., NIST, ISO 27001. EHN reserves the right to immediately terminate any access to an EHN Information System.

## General Provisions

These General Provisions are considered standard language for all EHN proposals and RFP documents. If any "specific proposal requirements" differ from the General Provisions listed here, the "specific proposal requirements" shall prevail.

#### 1. RFP PACKAGE

proposal, general and special provisions, specifications/line item details, contract documents and the proposal sheet are all considered part of the proposal package. Proposals must include all forms provided by EHN, completed in their entirety and signed by an authorized representative by original signature. Any individual signing on behalf of the proposal expressly affirms that he or she is duly authorized to tender this proposal and to sign the proposal sheet/contract under the terms and conditions in this proposal. Proposer further understands that the signing of the contract shall be of no effect unless subsequently awarded and the contract properly executed by the CEO. All figures must be written in ink or typed. Figures written in pencil or with erasures are not acceptable. However, mistakes may be crossed out, corrections inserted and initialed in ink by the individual signing the proposal. Changes must also be made to any electronic copies submitted. If there are discrepancies between unit prices quoted and extensions, the unit price will prevail. Each proposer is required to thoroughly review this entire proposal packet to familiarize themselves with the proposal procedures, the plans, and specifications for the requested work as well as the terms, and conditions of the contract the successful proposer will execute with EHN.



#### 2. COMPETITIVENESS AND INTEGRITY

To prevent biased evaluations and to preserve the competitiveness and integrity of such acquisition efforts, proposers are to direct all communications regarding this proposal to the bidquestions@ehnelpaso.org or assigned designee, unless otherwise specifically noted.

An authorized person from the submitting firm must sign all proposals. The signature acknowledges that the proposer has read the proposal documents thoroughly before submitting a proposal and will fulfill the obligations in accordance with the terms, conditions, and specifications. Please carefully review this Request for Proposal. It provides specific

Please carefully review this Request for Proposal. It provides specific information necessary to aid participating firms in formulating a thorough response.

#### 3. PROPOSER'S RESPONSIBILITY

The preferred proposer will:

- Demonstrate continuous operation of their business for services requested under this RFP for a minimum of 5 years;
- Demonstrate adequate financial resources or the ability to obtain such resources as required;
- Be able to comply with all federal, state, and local laws, rules, regulations, ordinances, and orders that may be required in performing the services requested under this RFP;
- Demonstrate a satisfactory record of performance for the services requested under this RFP; and
- Demonstrate a satisfactory record of integrity and ethics.

#### 4. REJECTION/DISQUALIFICATION OF PROPOSALS

EHN reserves the right to: (1) Reject any or all proposals in whole or in part received by reason of this RFP and may discontinue its efforts in seeking proposals or execution of a resulting contract for any reason or no reason whatsoever. EHN reserves the right to accept or reject all or any part of the proposal, waive technicalities, or to award by item or by the total proposal; (2) Proposals may be rejected for any of (but not limited to) the following:

- a. Failure to use the proposal form(s) furnished by EHN, if applicable.
- b. Lack of signature by an authorized representative that can legally bind the company on the proposal form.
- c. Failure to properly complete the proposal.
- d. Proposals that do not meet the mandatory requirements.
- e. Evidence of collusion among proposers.

#### 5. RESTRICTIVE OR AMBIGUOUS SPECIFICATIONS

It is the responsibility of the prospective proposer/bidder to review the entire RFP packet and to notify EHN if the specifications are formulated in a manner that would restrict competition or appear ambiguous. Any such protest or question(s) regarding the specifications or proposal procedures must be received by EHN no later than the close of the third business day following the submission deadline. Vendors are to propose as specified herein or propose an approved equal/substitutes.



#### 6. SUBSTITUTES

It is not EHN's intent to discriminate against any material of equal merit to those specified. However, should the proposer desire to use any substitutions, prior written approval shall be obtained from EHN prior to the Question Deadline in order that an addendum might be issued.

#### 7. EXCEPTIONS TO PROPOSAL

The proposer will complete and submit the attached deviation form should proposer require any exceptions to the conditions of the proposal. If no deviations are stated, it will be understood that all general and specific conditions will be complied with, without exception.

The Proposer must specify in its proposal any alternatives it wishes to propose for consideration by EHN. Each alternative should be sufficiently described and labeled within the proposal and should indicate its possible or actual advantage to the program being offered.

EHN reserves the right to offer these alternatives to other proposers.

#### 8. PRICING

Proposals for equipment shall offer new (unused) equipment or merchandise unless otherwise specified. Quotes F.O.B. destination. If otherwise, show the exact cost to deliver. The proposal will be either in a lump sum or unit prices. The net price will be delivered to EHN, including all freight or shipping charges. In case of error in extension, unit prices shall govern. Proposal subject to unlimited price increases will not be accepted. EHN is tax exempt and no taxes should be included in your proposal. Price should be itemized.

Unless prices and all information requested are complete, the proposal may be disregarded and given no consideration.

In case of default by the Proposer, EHN may procure the articles or services from other sources and may deduct from any monies due, or that may thereafter become due to the contractor, the difference between the price named in the contract of the purchase order and the actual cost thereof to EHN. Prices paid by EHN shall be considered the prevailing market price at the time such purchase is made. Periods or performance may be extended if the facts as to the cause of delay justify such extension in the opinion of the Purchasing Agent.

All costs associated with the Services, as defined by this RFP, must be included in the Respondent's Offer. Offers that do not meet all the requirements or contain all of the required documentation specified in this RFO will be rejected as non-responsive.

#### 9. TAX EXEMPTION

Pursuant to Texas law, EHN, a governmental agency, qualifies for exemption from sales, excise, and use taxes. In accordance with Texas law, a taxable item sold, leased, or rented to, or stored, used, or consumed by EHN is exempt from tax.

#### 10. MODIFICATION OF PROPOSALS

A proposer may modify a proposal by letter at any time prior to the submission deadline for receipt of proposals. Modification requests must



be received prior to the submission deadline. Modifications made before opening time must be initialed by proposer guaranteeing authenticity. Proposals may not be amended or altered after the official opening with the single exception that any product literature and/or supporting data required by the actual specifications, if any, will be accepted at any time prior to the consideration of same. No substitutions or cancellations for merchandise will be permitted without written approval of EHN.

#### 11. SIGNATURE OF PROPOSALS

Each proposal shall give the complete mailing address of the Proposer and be signed by an authorized representative by original signature with the authorized representative's name and legal title typed below the signature line. Each proposal shall include the Proposer's Federal Employer Identification Number (FEIN). Failure to sign the Contract page(s) and proposal response sheet will disqualify the proposer from being considered by EHN. The person signing on behalf of the Proposer expressly affirms that the person is duly authorized to render the proposal and to sign the proposal sheets and contract under the terms and conditions of this Proposal and to bind the Proposer thereto and further understands that the signing of the contract shall be of no effect until it is fully executed by both parties.

#### 12. AWARD OF BID/PROPOSALS-EVALUATION CRITERIA AND FACTORS

An award will be offered to the responsible proposer whose proposal is determined to be the best value and demonstrates the best ability to fulfill the requirements set forth in an RFP. The prices proposed will be considered firm and cannot be altered after the submission deadline. The proposed cost to EHN will be considered firm unless EHN invokes its right to request a best and final offer and cannot be altered after the submission deadline.

A proposer whose proposal does not meet the mandatory requirements set forth in this RFP will be considered noncompliant.

Each proposer, by submitting a proposal, agrees that if its proposal is accepted by EHN, such proposer will furnish all items and services upon the terms and conditions in this proposal and any resultant contract.

Proposer shall submit to EHN, for approval, within ten (10) days from notice of contract award, all certificates of insurance evidencing the required coverage as described under the section entitled "Insurance".

#### 13. PUBLIC INFORMATION ACT

The parties agree that EHN is a governmental entity for purposes of the Texas Public Information Act (TPIA), codified as Chapter 552 of the Texas Government Code and as such is required to release information in accordance with the Public Information Act. Proposer acknowledges that any and all information submitted to EHN is subject to disclosure to third parties as per the requirements of the TPIA.

#### 14. RESULTANT CONTRACT

Any resultant contract shall be executed by both parties before taking effect. The contract documents shall consist of the contract, any addenda or amendments thereto, the general and special provisions, the drawings,



proposal package and any addenda issued, and any change orders issued during the work.

The contracts to be entered between EHN and those whose proposals are accepted shall include, in addition to additional terms as agreed to by the parties, the following provisions.

The term "Contractor" as indicated below shall mean vendor or any other term which describes the awardee.

#### Governing Law and Venue

Contractor acknowledges that EHN is a governmental agency established under the laws of the State of Texas. The parties agree that this contract is governed by the laws of the State of Texas. The venue for any legal claim shall be proper in the federal or state courts in El Paso County, Texas.

#### Texas Tort Claims Act

Contractor acknowledges that EHN is a governmental agency and subject to the Texas Tort Claims Act, Texas Civil Practice and Remedies Code Chapter 101. Nothing in this Agreement shall be construed as a waiver of the rights or immunities available to EHN under the Texas Tort Claims Act.

#### General Conditions and Stipulations

- a. Indemnification and Worker's Compensation. Contractor shall defend, indemnify and hold harmless EHN, its officials, agents, and employees from and against all claims, damages, losses, and expenses, including attorney fees, arising out of or resulting from the Contractor's acts or omission in the performance of the duties required under the Agreement. Contractor acknowledges that EHN, as a governmental agency cannot indemnify third parties as per the requirements of Texas law.
- b. Independent Contractor. It is agreed nothing herein contained is intended or should be construed in any manner as creating or establishing the relationship of co-partners between the parties hereto. Further, nothing in this agreement shall be construed as establishing Contractor as the agent, representative or employee of EHN for any purpose or in any manner whatsoever. Contractor represents it has or will secure at its own expense; all personnel required in performing services under this Agreement. Any and all personnel of the Contractor or other persons while so engaged, and any and all claims whatsoever on behalf of any such person or personnel arising out of employment or alleged employment including, without limitation, claims of discrimination against the Contractor, its officers, agents, or employees shall in no way be the responsibility of EHN. Such personnel or other persons employed by Contractor shall not be entitled to any compensation, rights or benefits of any kind available to EHN employees, including, without limitation, medical and hospital care, sick and vacation leave, worker's compensation, unemployment compensation, disability, or severance pay.

#### Right to Terminate



EHN reserves the right to terminate this Agreement subject to thirty (30) calendar days' written notice to the Contractor. The contractor may submit a written request to terminate this Agreement only if EHN should substantially fail to perform its responsibilities as provided herein.

Additionally, EHN reserves the right to terminate this Agreement subject to thirty (30) calendar days written notice to the Contractor should it be later identified as a service which can be consolidated into a statewide/regionalized Agreement. EHN may exercise its option to cancel the remaining years of this Agreement, should it be decided that with additional institutions and/or sites, EHN would receive a better rate for the same service.

However, EHN can immediately terminate this Agreement for cause. The term "for cause" shall mean that the Contractor fails to meet the terms, conditions, and/or responsibilities of the Agreement. In this instance, the Agreement termination shall be effective as of the date indicated on the EHN's notification to the Contractor.

This Agreement may be suspended or canceled without notice, at the option of the Contractor, if the Contractor or EHN's premises or equipment are destroyed by fire or other catastrophes, or so substantially damaged that it is impractical to continue service, or in the event the Contractor is unable to render service as a result of any action by any governmental authority.

#### Liability for Loss and Damages

Any damages by the Contractor to an EHN facility including equipment, furniture, materials or other EHN property, will be repaired or replaced by the Contractor to the satisfaction of EHN at no cost to EHN. EHN may, at its option, repair any such damage and deduct the cost thereof from any sum due Contractor under this Agreement.

#### Computer Software Management Memo

Contractor certifies that it has appropriate systems and controls in place to ensure that EHN funds will not be used in the performance of this Agreement for the acquisition, operation or maintenance of computer software in violation of copyright laws.

#### Accounting Principles

The Contractor will adhere to generally accepted accounting principles as outlined by the American Institute of Certified Public Accountants. Dual compensation is not allowed; a Contractor cannot receive simultaneous compensation from two or more funding sources for the same services performed even though both funding sources could benefit.

#### Liability for Nonconforming Work

All work provided by the Contractor shall conform to the latest requirement of federal, state, and local regulations. The contractor is responsible for compliance with all applicable laws, codes, rules, and regulations in connection with work performed under this agreement.

The Contractor will be fully responsible for ensuring that the completed work conforms to the agreed upon terms. If nonconformity is



discovered prior to the Contractor's deadline, the Contractor will be given a reasonable opportunity to cure the nonconformity. If the nonconformity is discovered after the deadline for the completion of the project, EHN, in its sole discretion, may use any reasonable means to cure the nonconformity. The Contractor shall be responsible for reimbursing EHN for any additional expenses incurred to cure such defects.

#### Subcontractor/Consultant Information

The contractor is required to identify all subcontractors and consultants who will perform labor or render services in the performance of this Agreement. Additionally, the Contractor shall notify EHN in writing within ten (10) working days of any changes to the subcontractor and/or consultant information.

#### Temporary Nonperformance

If, because of mechanical failure or for any other reason, the Contractor shall be temporarily unable to perform the work as required, EHN, during the period of the Contractor's inability to perform, reserves the right to accomplish the work by other means and shall be reimbursed by the Contractor for any additional costs above the Agreement price.

Neither Contractor nor EHN shall be liable to the other for any delay in, or failure of performance, of any requirement included in the contract caused by force majeure. The existence of such causes of delay or failure shall extend the period of performance until after the causes of delay or failure have been removed provided the non-performing party exercises all reasonable due diligence to perform. Force majeure is defined as acts of God, war, fires, explosions, hurricanes, floods, failure of transportation, or other causes that are beyond the reasonable control of either party and that by exercise of due foresight such party could not reasonably have been expected to avoid, and which, by the exercise of all reasonable due diligence, such party is unable to overcome.

#### Extension of Term

If it is determined to be in the best interest of EHN, this Agreement may be amended to extend the term. Upon signing the amendment, the Contractor hereby agrees to provide services for an extended period at the rates specified in the original Agreement. The agreement shall not be set for auto renewal.

#### Prohibition on Contracts with Companies Boycotting Israel

Pursuant to Chapter 2270 of the Texas Government Code, Contractor represents and warrants that it does not boycott Israel and will not boycott Israel during the term of this Agreement.

#### Merger Acquisitions

Pursuant Chapter 2270 of the Texas Government Code, Contractor represents and warrants that it does not boycott Israel during the term of this Agreement.

#### Prohibition on Contracts with Companies on Terrorism Watchlist and with



#### Foreign Terrorist Organizations

Pursuant to Executive Order No. 13224, contractor represents and warrants that it is not listed on the federal terrorism watchlist. Pursuant to Section 2252.152 of the Texas Government Code, Contractor represents and warrants that is not engaged in business with Iran, Sudan, or a foreign terrorist organization.

#### Medicaid Vendor List

Pursuant to requirements of the U.S. Department of Health and Human Services, Office of Inspector General, Contractor represents and warrants that none of its employees have been excluded from participating in federally funded health care programs and that they are not listed on the List of Excluded Individuals and Entities.

#### Monitoring Performance

EHN shall have the unfettered right to monitor and audit the Contractor's work in every respect. In this regard, the Contractor shall provide its full cooperation and ensure the cooperation of its employees, agents, assigns, and subcontractors. Further, the Contractor shall make available for inspection and/or copying when requested, original data, records, and accounts relating to the Contractor's work and performance under this Agreement. In the event any such material is not held by the Contractor in its original form, a true copy shall be provided.

#### Change in Law and Compliance with Law

Any alterations, additions, or deletions to the terms of the contract that are required by changes in federal or state law or regulations are automatically incorporated into the contract without written amendment hereto and shall become effective on the date designated by such law or by regulation.

#### 15. PROPOSER INVESTIGATION

Before submitting a proposal, each Proposer shall make all investigations and examinations necessary to ascertain all site conditions and requirements affecting the full performance of the Agreement and to verify any representations made by EHN upon which the Proposer will rely. If the Proposer receives an award as a result of its proposal submission, failure to have made such investigations and examinations will in no way relieve the Proposer from its obligation to comply in every detail with all provisions and requirements of the contract, nor will a plea of ignorance of such conditions and requirements be accepted as a basis for any claim whatsoever by the Proposer for additional compensation.

#### 16. NO COMMITMENT BY EHN

This Proposal does not commit EHN to award any costs or pay any costs, or to award any contract, or to pay any costs associated with or incurred in the preparation of a proposal to this proposal, or to procure or contract for services or supplies.

#### 17. SINGLE PROPOSAL RESPONSE

If only one proposal is received in response to the Invitation for Bid or Request for Proposals, a detailed cost proposal may be requested of the single contractor. A cost/price analysis and evaluation and/or audit may



be performed of the cost proposal in order to determine if the price is fair and reasonable.

EHN anticipates making a contract award to one (1) Successful Respondent for the Services required by this RFP. EHN reserves the right not to award a contract for the performance of all or part of the requirements of this RFP. This RFP is not exclusive and EHN reserves the right to issue additional solicitations regarding the Services described in this RFP or similar services at any time. All Respondents are always encouraged to offer their best pricing.

#### 18. CHANGES IN SPECIFICATIONS

If it becomes necessary to revise any part of this proposal, a written notice of such revision will be posted on the EHN Purchasing website. EHN is not bound by any oral representations, clarifications, or changes made in the written specifications by EHN's employees unless such clarification or change is posted on the EHN Purchasing website. It shall be the Proposer's responsibility to check the website prior to the proposal opening date to verify whether any addendums have been posted.

#### 19. PROPOSAL IDEAS AND CONCEPTS

EHN reserves the right to adopt or use for its benefit, any concept, plan, or idea contained in any proposal.

#### 20. BID/PROPOSAL DISCLOSURES

Results of proposals for the purchase of goods, materials, general services and construction are considered public information at the time of the proposal opening. All information contained in the proposal response is available for public review.

#### 21. WITHDRAWAL OF PROPOSAL

The proposer may request withdrawal of a sealed proposal prior to the Submission Deadline provided the request for withdrawal is submitted to EHN in writing.

#### 22. INDEMNIFICATION

- a. The Proposer shall agree to assume all risks and responsibility for, and agrees to indemnify, defend, and save harmless, EHN, its elected and appointed officials and department heads, and its agents and employees from and against all claims, demands, suits, actions, recoveries, judgments, and costs and expenses including reasonable attorney's fees for the defense thereof in connection therewith on account of the loss of life property or injury or damage to the person which shall arise from Proposer's operations under this contract, its use of EHN facilities and/or equipment or from any other breach on the part of the Proposer, its employees, agents or any person(s) in or about EHN's facilities with the expressed or implied consent of EHN. Proposer shall pay any judgment with a cost which may be obtained against EHN resulting from Proposer's operations under this contract.
- b. Proposer agrees to indemnify and hold EHN harmless from all claims of subcontractors, laborers incurred in the performance of this contract. Proposer shall furnish satisfactory evidence that all obligations of this nature hereinabove designated have been paid, discharged or waived. If Proposer fails to do so, then EHN reserves



- the right to pay unpaid bills of which EHN has written notice direct and withhold from Proposer's unpaid compensations a sum of money reasonably sufficient to liquidate any and all such lawful claims.
- c. A successful proposer may be required to post a payment and/or performance bond pursuant to Texas Government Code Chapter 2253. Said bond shall be in the full amount of the contract and must be furnished within 30 days after the date a purchase order is issued, or the contract is signed and prior to the commencement of the actual work. A performance bond required pursuant to this section shall be noted in the attached detailed proposal specifications or scope of work.

#### 23. PROOF OF INSURANCE

Successful proposer agrees to keep in full force and effect, a policy of public liability and property damage insurance issued by a casualty company authorized to do business in the State of Texas, and in standard form approved by the Board of Insurance Commissioners' of the State of Texas, with coverage provision ensuring the public from any loss or damage that may arise to any person or property by reason of services limits of not less than the following sums:

INSURANCE REQUIREMENTS FOR CONSTRUCTION AND OTHER SERVICES PROVIDED TO EHN

#### GENERAL LIABILITY:

\$1,000,000 - Each Occurrence

\$1,000,000 - General Aggregate

\$1,000,000 - Personal & Advertising Injury

\$1,000,000 - Products/Completed Operations - Aggregate

\$5,000 - Premises Medical Expense

\$500,000 - Fire Legal Damage Liability Emergence Health Network named as "Additional Insured" Waiver of Subrogation

#### AUTOMOBILE:

\$1,000,000 - Each Occurrence

Emergence Health Network named as "Additional Insured" Waiver of Subrogation

#### WORKERS COMPENSATION:

\$1,000,000 - Employers Liability - Each Accident

\$1,000,000 - Employers Liability - Each Employee

\$1,000,000 - Employers Liability - Disease - Policy Limit Statutory Limits Waiver of Subrogation

#### CONSTRUCTION PROJECTS

additional requirements:

Builders Risk Policy for the total amount of completed project Bid Bond Performance & Payment Bond

#### PROFESSIONAL SERVICES

additional requirements:

Limit of \$1,000,000 for E&O/Professional Insurance.

#### CERTIFICATE OF LIABILITY INSURANCE

In the remarks section should include job description or project name and/or number.



Successful proposer shall carry in full force Workers' Compensation Insurance Policy(ies), if there is more than one employee, for all employees, including but not limited to full time, part-time, and emergency employees employed by the successful proposer. Current insurance Certificates certifying that such policies as specified above are in full force and effect shall be furnished by the successful proposer to EHN.

Insurance is to be placed with insurers having the best rating of no less than A. The Proposer shall furnish EHN with certificates of insurance and original endorsements affecting coverage required by these insurance clauses within ten (10) business days of execution of this contract. The certificates and endorsements for each insurance policy are to be signed by a person authorized by the insurer to bind coverage on its behalf. The Proposer shall be required to submit annual renewals for the term of this contract prior to the expiration of any policy.

In addition to the remedies stated herein, EHN has the right to pursue other remedies permitted by law or in equity. EHN agrees to provide Proposer with reasonable and timely notice of any claim, demand, or cause of action made or brought against EHN arising out of or related to utilization of the property. Proposer shall have the right to defend any such claim, demand or cause of action at its sole cost and expense and within its sole and exclusive discretion. EHN agrees not to compromise or settle any claim or cause of action arising out of or related to the utilization of the property without the prior written consent of the Proposer.

In no event shall EHN be liable for any damage to or destruction of any property belonging to the Proposer.

#### 24. MENTAL HEALTH FRIENDLY WORKPLACE

The Proposer shall submit a narrative demonstrating its commitment as a mental-health friendly workplace; however, this may not be a determining factor in the proposal process.

#### 25. MANDATORY DISCLOSURE

Texas law requires the following disclosures by vendors: Conflict of Interest Disclosure Reporting (required of all vendors responding to the RFP) 20 Chapter 176 of the Texas Local Government Code requires that any vendor or person considering doing business with a local government entity make certain disclosures. In 2015, the Texas Legislature updated the law and the Texas Ethics Commission made corresponding changes to the Conflict of Interest Questionnaire (CIQ Form "Appendix D), in which the vendor must disclose any covered affiliation or business relationship with EHN personnel that might cause a conflict of interest with a local government entity. The EHN appointed officials and employees listed in Appendix G will award or make recommendations for the awarding of a contract. By law, a completed questionnaire must be filed with EHN. If no conflict of interest exists, write "N/A" or "None" in Box 3 of the CIQ Form. For



vendor's convenience, a blank CIQ Form is enclosed with this RFP.

#### 26. NON-COLLUSION AFFIDAVIT

The Proposer declares, by signing and submitting a response to this RFP, that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the Proposer has not directly or indirectly induced or solicited another proposer to put in a false or sham proposal, and has not directly or indirectly colluded, conspired, connived, or agreed with any proposer or anyone else to put in a sham proposal, of that anyone shall refrain from bidding; that the Proposer has not in any manner, directly or indirectly, sought by agreement, communications, or conference with anyone to fix the proposal price of the Proposer of any other proposer, or to fix any overhead, profit or cost element of the proposal price, or of that of any other proposer, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract, that all statements contained in the proposal are true; and further, that the Proposer has not, directly or indirectly, submitted his or her proposal price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any cooperation, partnership, company association, organization, proposal depository, or to any member or agent thereof to effectuate a collusive or sham proposal.

No EHN appointed official or employee who may exercise any function or responsibilities in the review or approval of this undertaking shall have any personal or financial interest, direct or indirect, in any contract or negotiation process thereof. The above compliance request will be part of all EHN contracts for this service.

#### 27. SOVEREIGN IMMUNITY

EHN specifically reserves any claim it may have to a sovereign, qualified, or official immunity as a defense to any action arising in conjunction with this contract.

#### 28. MERGERS, ACQUISITIONS

The proposer is required to provide EHN with notice of any anticipated merger or acquisition as soon as Proposer has actual knowledge of the anticipated merger or acquisition.

If subsequent to the award of any contact resulting from this Proposal the Proposer shall merge or be acquired by another firm, the following documents must be submitted to EHN.

- a. Corporate resolutions prepared by the awarded Proposer and the new entity ratifying acceptance of the original contract, terms, conditions and prices; and
- b. New Proposer's Federal Identification Number (FEIN); and
- c. New Proposer's proposed operating plans.

Moreover, Proposer is required to provide EHN with notice of any anticipated merger or acquisition as soon as Proposer has actual knowledge of the anticipated merger or acquisition. The new Proposer's proposed plan of operation must be submitted prior to merger to allow time for



submission of such plan for its approval.

#### 29. DELAYS

EHN reserves the right to delay the scheduled commencement date of the contract if it is to the advantage of EHN. There shall be no additional costs attributed to these delays should any occur. Proposer agrees it will make no claim for damages, for damages for lost revenues, for damages caused by breach of contract with third parties, or any other claim by Proposer attributed to these delays, should any occur. In addition, Proposer agrees that any contract it enters into with any third party in anticipation of the commencement of the contract will contain a statement that the third party will similarly make no claim for damages based on a delay of the scheduled commencement date of the contract.

#### 30. ACCURACY OF DATA

Information and data provided through this Proposal are believed to be reasonably accurate.

#### 31. SUBCONTRACTING/ASSIGNMENT

Proposer shall not assign, sell, or otherwise transfer its contact in whole or in part without prior written permission. Such consent, if granted, shall not relieve the Proposer of any of its responsibilities under this contract.

#### 32. INDEPENDENT CONTRACTOR

Proposer expressly acknowledges that it is an independent contractor. Nothing in this agreement is intended nor shall be construed to create an agency relationship, an employer/employee relationship, a joint venture relationship, or any other relationship allowing EHN to exercise control or direction over the manner or method by which Proposer or its subcontractors perform in providing the requirements stated in the Proposal.

#### 33. ASSURANCES

Proposer, in responding, represents the following:

- a. Proposer has made no attempt nor will make any attempt to induce any person or firm to submit or not submit a proposal; and
- b. Proposer has arrived at the proposal independently without consultation, communication, or agreement for the purpose of restricting competition; and
- c. All cost and pricing information is reflected in the RFP response documents only; and
- d. Proposer and if applicable, its officers or employees, have no relationship now or will have no relationship during the contract period that interferes with fair competition or that is a financial or other conflict of interest, real or apparent; and
- e. If applicable, no member of the Proposer's staff or governing authority has participated in the development of specific criteria for the award of this prospective contract, nor will participate in



the selection of the successful Proposer to be awarded this prospective contract; and

- f. Proposer has not retained or promised to retain an entity, used or promised to use a consultant that has participated in the development of the specific criteria for the award of this prospective contractor will participate in the selection of the successful Proposer awarded this prospective contract; and
- g. Proposer, if currently providing services to EHN on a contractual or employment basis, shall not obtain and use, or attempt to obtain, confidential information regarding EHN operations that provides an undue advantage in the selection process; and
- h. Proposer has not given, offered to give, nor intends to give any economic opportunity, gift, loan, gratuity, special discount, trip, favor, or service to any public servant (including, but not limited to any member of the Board of Trustees or staff) or any public employee (including, but not limited to, any employee of EHN) in connection with its submitted proposal; and
- i. Proposer accepts the terms, conditions, criteria, and requirements set forth in the above procurement package; and
- j. Proposer accepts EHN sole right to award any proposal (including negotiating with or issuing a contract to more than one Proposer when doing so would be in the best interests of EHN) or reject any or all proposals submitted at any time; and
- k. Proposer accepts EHN sole right to cancel the proposal at any time EHN so desires; and
- 1. The proposer is not entitled to and will make no claim for payment to cover costs incurred in the preparation of the submission of its proposal or any other associated costs, even in situations where EHN cancels the proposal or rejects all proposals submitted in response to the proposal; and
- m. Proposer certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in any federally funded health care programs or otherwise listed on the List of Excluded Individuals and Entities maintained by the U.S. Department of Health and Human Services, Office of Inspector General; and
- n. Proposer, if it is a corporation, is either not delinquent in its franchise tax payments to the State of Texas or is not otherwise subject to payment of franchise taxes to the State of Texas; and
- o. Proposer owes no funds to the State of Texas for unresolved audit exceptions. An unresolved audit exception is an exception for which the Proposer has exhausted all administrative and/or judicial remedies and has failed to comply with any resulting demand for payment; and



- p. Proposer agrees that information about individuals served by the EHN will be kept confidential; and
- q. Proposer has not had a contract terminated for performance deficiencies within the 12-month period preceding the submission of this proposal; and
- r. Proposer shall comply with the requirements of the Immigration Reform and Control Act of 1986 and Immigration Act of 1990 regarding employment verification and retention of verification forms for any individual(s) hired on or after November 6, 1986, described in this proposal who will perform any labor or services; and
- s. Respondent represents and warrants that, in accordance with Section 2155.005 of the Texas Government Code, neither Respondent nor the firm, corporation, partnership, or institution represented by Respondent, or anyone acting for such a firm, corporation or institution has (1) violated any provision of the Texas Free Enterprise and Antitrust Act of 1983, Chapter 15 of the Texas Business and Commerce Code, or the federal antitrust laws, or (2) communicated directly or indirectly the contents of this Response to any competitor or any other person engaged in the same line of business as Respondent; and
- t. Proposer shall comply with all federal statutes relating to nondiscrimination including but not limited to Title VI of the Civil Rights Act of 1964, which prohibits discrimination on the basis of race, color, gender, pregnancy, religion, and national origin; Title IX of the Education Amendments of 1972, as amended [20 U.S.C. §504 of the Rehabilitation Act of 1973 (Public Law 93-112)], which prohibits discrimination on the basis of disabilities; the Age Discrimination in Employment Act; the Americans with Disabilities Act of 1990; Chapter 21 of the Texas Labor Code, which is informally referred to as the Texas Commission on Human Rights Act; and all amendments to each, and all requirements imposed by the regulations issued pursuant to these acts, especially 45 CFR Part 80 (relating to race, color, and national origin), 45 CFR Part 84 (relating to handicap), 45 CFR Part 86 (relating to sex), and 45 CFR Part 91 (relating to age); and
- u. Proposer warrants that, to the extent it has exposure, access or control of patient information, it will protect the privacy and provide for the security of Protected Health Information ("PHI") that is in compliance with the Health Insurance Portability and Accountability Act of 1996, Public Law I 04-191 ("HIPAA") and regulations promulgated thereunder by the U.S. Department of Health and Human Services (the "HIPAA Regulations") and other applicable federal and state laws, including, but not limited to the requirements of Texas Health and Human Services as stated within their Data Use Agreement.
- v. Proposer shall comply with the requirements of Chapter 81 of the Texas Civil Practice and Remedies Code; and
- w. As provided by the Texas Family Code, \$231.006, a child support obligor who is more than 30 days delinquent in paying child support



and a business entity in which the obligor is a sole proprietor, partner, shareholder, or owner with an ownership interest of at least twenty-five percent (25%) is not eligible to receive payments from state funds under a contract to provide property, materials, or services or receive a state-funded grant or loan. Proposer certifies that it is not ineligible to receive any payments under any contract resulting from its proposal and acknowledges that any contract that is executed as a result of its proposal may be terminated and payment may be withheld if this certification is inaccurate; and

- x. Proposer agrees to provide EHN with any information necessary to validate any statements made in its proposal, as requested by EHN. Such requests may include, but not necessarily be limited to, allowing access for on-site observation, granting permission for EHN to verify information with third parties, and allowing inspection of Proposer's records. Proposer understands that failure to substantiate any statements made in Proposer's proposal shall result in disqualification of the proposal; and
- y. Proposer represents and warrants that it has determined what licenses, certifications and permits are required under the contract and has acquired all applicable licenses, certifications, and permits.

NOTICE: EHN will not be liable for any fees or charges not specifically detailed in your proposal.

EHN is an equal opportunity employer.





201 E. Main

Suite 600

El Paso, TX 79901 (915) 887-3410 Fax: (915) 351-4703

#### Section II

#### Procurement Protocols & RFP Response Package Instructions

Notice to Interested Parties

Sealed Proposals will be received at Emergence Health Network, 9609 Carnegie Ave., El Paso, Texas 79925 before 3:00 p.m. Mountain Time, September 30, 2019 ("Submission Deadline"). Proposals can also be emailed; email attachments shall not exceed 150 MB per email. Email to: rfp@ehnelpaso.org

Proposals must be in a sealed envelope and the subject line of the email must state:

"Enterprise Resource Planning (ERP) System RFP # 19-004 due September 30, 2019"

PRE BID/OFFER/PROPOSAL VENDOR CONFERENCE AUGUST 20, 2019 AT 10:00 AM (MST) Telephone Conference Line:1-866-528-2256 access code 2685928#

www.emergencehealthnetwork.org

Response & Communication Protocols
Do not contact the requesting department. Any questions or additional information required by interested vendors must be emailed to:
bidguestions@ehnelpaso.org before 3:00 P.M. MST August 30, 2019

bidquestions@ehnelpaso.org before 3:00 P.M. MST August 30, 2019 ("Question Deadline"). Solicitation number and title must be on the "Subject Line" of the email. Attempts to circumvent this requirement may result in rejection of the proposal as non-compliant.

Any changes in the specifications will be posted on the EHN website as an addendum. It shall be the proposer's responsibility to check the website prior to the due date/opening to verify whether any addendums have been posted. Website: www.emergencehealthnetwork.org; Procurement.



In order to remain active on the Emergence Health Network Vendor list, each vendor receiving this proposal must respond in some form. Vendors submitting proposals must meet or exceed all requirements herein. Vendors not responding to the request must submit their reason in writing to the Emergence Health Network.

 $\frac{\text{Responses must follow the prescribed format detailed in this section}}{\text{in order to be accepted.}}$ 

### Response Package Components

Proposals should be prepared as simply and economically as possible while providing straight-forward and concise delineation of the Proposer's capabilities to satisfy the requirements of the RFP. Technical literature about the Proposer's experience and qualifications may be included. However, emphasis should be on completeness and clarity of content. In order to expedite the evaluations, it is essential that specifications and instructions contained in this document be followed as closely as possible.

#### RFP Timeline

| August 12, 2019                | RFP Issued                      |
|--------------------------------|---------------------------------|
| August 20, 2019                | Pre-Bid/Offer/Proposal Vendor   |
|                                | Conference                      |
| August 30, 2019                | Q & A Period Closes             |
| September 5, 2019              | Release of Official Response to |
|                                | Questions                       |
| September 30, 2019             | RFP Due                         |
| October 7, 2019 - October 18,  | Demos and Presentations         |
| 2019                           |                                 |
| October 24, 2019 - November 4, | Committee Review                |
| 2019                           |                                 |
| November 7, 2019               | Committee Recommendation        |
| November 15, 2019              | Final Negotiations and Board    |
|                                | Recommendation                  |
| November 28, 2019              | Board Review and Approval       |

## Organizations and Format

Proposers need to organize their proposals as defined below to ensure consistency and to facilitate the evaluation of all responses. All the sections listed below must be included in the proposal, in the order presented, with the Section Number listed.

- · Transmittal Letter and all other Required Forms.
- Summary of Proposal.
- Addendum 1: Pricing Work Sheet
- Appendix A: EHN Signature Page
- Appendix B: Deviation Form
- Appendix C: HUB Subcontracting Plan
- Appendix D: Conflict of Interest Questionnaire
- Appendix E: Certification Regarding Lobbying
- · Appendix F: EHN appointed officials and employees
- Table 1: Written Deliverables
- Table 2: Additional Information



#### Responses to this RFP must include the following components:

#### TRANSMITTAL LETTER

In Section II of the proposal, the Proposer must submit a transmittal letter that accomplishes the following:

- Identifies the Proposer.
- A commitment by the company to provide the services required by EHN.
- States the proposal is firm and effective until the effective date of the plan.
- Is signed by a person legally authorized to bind the Proposer to the representations in the response. In the case of a joint proposal, each Proposer must sign the transmittal letter.
- The evaluator shall provide a statement of expertise, qualifications and experience in performing a targeted similar task.
- Include a statement of acceptance of the terms and conditions of the contract resulting from this RFP. If a Proposer takes exception to any of the proposed benefits, terms and conditions stated in this RFP, those exceptions must be noted in the appropriate section of the response.

#### SUMMARY OF PROPOSAL

- A brief statement as to why the provider is uniquely qualified to provide requested services to EHN.
- A brief summary highlighting the most important points of this proposal.
- Detail your company's overall qualification and abilities to handle the specific items addressed in the response section of this RFP.
- Along with narrative detailing the qualifications of your company, please list the qualifications, physical location, and background of the personnel who will be directly involved with this account.
- Provide a statement that criminal background checks have been conducted, or will be conducted prior to the start of services, on all employees who will be working on the EHN account. It shall be the provider's responsibility to provide for the safety of workers and the public in compliance with the requirements of insurance and public health and safety. Emergence Health Network requires all workers onsite to have a company badge and to sign in at each facility they are performing work at. A State level background check with the Texas Department of Public Safety to also include Sex offender and fingerprinting data must be completed and turned into the Department of Human Resources prior to working on EHN sites. EHN has the right to remove workers who are not in compliance with these safety requirements.
- If applicable provide a list of all your current group health governmental clients along with contact, number of employees, and years of service.
- If applicable proposer must disclose if it is involved in any current or pending litigation. Disclosure will NOT be grounds for automatic disqualification of Offeror; however, failure to disclose will be grounds for termination and seeking of remedies allowed by law or equity
- Technical Information and infrastructure requirements In this section, Emergence Health Network is looking for detailed technical



information about your software solution, as well as the infrastructure requirements needed to successfully deploy your application. Please detail the hardware, network, and communication infrastructure requirements and third-party software needed to support your application, as well as any other technical information you deem necessary to understand how to fully deploy and support your application.

#### OPTIONAL FEATURES, PRODUCTS, AND SUPPLEMENTAL SERVICES

Respondents are encouraged to submit and describe in detail in their Offers optional features, products or services that would benefit EHN but are not part of the minimum requirements of this RFP. Optional features, products, and services, may include additional training, additional maintenance, perpetual software licenses, increased service levels, alternative pricing options, etc. In its Offer, Respondent must describe with specificity any proposed optional features, products, or services. For pricing associated with optional items that exceed the minimum requirements of this RFP, Respondent must include the line item cost associated with each proposed optional feature, product, or service on a separate Pricing Worksheet titled "Optional Features, Products, and Services".

#### INSURANCE COVERAGES

Proposers must have insurance coverages as noted elsewhere in this RFP. Certificates of insurance must be provided immediately after notice of award or include with the RFP.

#### FINANCIAL CONSIDERATION

Include a copy of your latest annual report or other comparable documentation. As evidenced by the financial information requested of each contractor, indication that the contractor, or contractors, are financially stable and able to provide related services in its entirety.

#### CUSTOMER REFERENCES

Provide a minimum of three (3) customer references similar to the goods or services sought under this RFP.

References from at least three (3) different individuals are required to satisfy the requirement above. Contractor shall submit with this proposal a list of at least three (3) references that pertain to this type of service or similar project performed by the firm, preferably for government agencies. Include the name of the firm, the name of the representative, address, telephone number, email address.

NOTE: EHN will not accept late references or references submitted by any means other than that which is described above. EHN will not review more than the number of required references indicated above.

EHN reserves the right to confirm and may consider clarification responses in the evaluation of references. EHN is under no obligation to clarify any reference information.

#### TERM

The agreement for services shall be for the term of three (3) years, commencing from the date the agreement is approved by the Emergence Health Network Board of Trustees, subject to certain conditions, with the ability to extend the agreement for up to two (2) additional years at EHN's sole discretion.



#### PROPOSAL PRICING

Pricing shall be itemized for all items requested in this proposal. Brief notes referencing specific line items may be included, if necessary, for an explanation. EHN will select and award the products and services that best meet its needs. Contractor Proposal Form and Acknowledgement Form as required herein. Proposal shall include Pricing Worksheet (Appendix B)

#### PAYMENTS AND DISCOUNTS

Successful Respondent shall include in proposal a payment schedule in accordance to Pricing Worksheet and the contract resulting from this RFP. Successful Respondent at any time during the term of the contract provides a discount on the final contract costs, Successful Respondent will notify EHN in writing ten (10) calendar days prior to effective date of discount. Respondent must describe in its Offer with specificity the early payment discount offered and the discount percentage that would apply to EHN's early payment.

#### REVIEW PROCESS AND EVALUATION CRITERIA

This RFP is not intended to favor any vendor. It is solely designed to provide the best value to EHN in meeting organizational needs. After an initial evaluation of RFP responses, a short list of competitive Proposers will be determined and further discussions/interviews, as deemed necessary by EHN, with the Proposers in this competitive range. After discussions/interviews with Proposers in the final competitive range, EHN will negotiate final pricing and schedules for the services and will make a recommendation to the Associate Chief Executive Officer (ACEO), who will, in turn, present the recommendation to the CEO and the Emergence Health Network Board of Trustees.

#### • Overall Program Concept - Category Weight 40%

- Program concept and structure
- Functionality and interoperability
- Technology and viability
- Project Management, system implementation and customer service

#### • Financial Condition - Category Weight 10%

- $\ ^{\bullet}$   $\ ^{\bullet}$  Includes a copy of the latest annual report or comparable documentation
- An indication that the contractor is financially stable to provide related services

#### • References - Category weight 10%

- Names, telephone numbers, emails and addresses of at least three business references
- References if available from similar non-profit entities in Texas
- Issues that will be addressed include contract performance

#### Cost Estimate- Category Weight 30%

- Cost for providing the proposed scope of services
- Final cost may be negotiated with the contractor
- Cost may only become a determining factor when all other conditions are equal

### Background of Firm- Category Weight 10%



- Provide qualification and experience in providing services as described in RFP
- Accreditation, achievements, and licensure
- Experience providing similar services for government agencies

#### BEST AND FINAL OFFER (BAFO)

EHN reserves the right to return to the Offeror(s) remaining in the competitive range to request a BAFO proposal based on one or more components of the initial proposal. The BAFO request may warrant additional discussion. These criteria will be explained at the time best and final Proposals are requested. Although discussions and BAFOs may take place, Offerors are encouraged to provide their best offer/proposal initially and not anticipate discussions to make their best offer/proposal.

#### **ACRONYMS**

ACEO - Associate Chief Executive Officer

AES - Advanced Encryption Standards

AP - Accounts Payable

AR - Accounts Receivable

BAA - Business Associate Agreement

BAFO - Best and Final Offer

CEO - Chief Executive Officer

CIQ - Conflict of Interest Questionnaire

CPFR - Collaborative Planning, Forecasting and Replenishment

DUA - Data Use Agreement

EHN - Emergence Health Network

ERP - Enterprise Resource Planning

FEIN - Federal Identification Number

FTP - File Transfer Protocol

GAAP - Generally Accepted Accounting Principles

GL - General Ledger

HHSC - Health and Human Services Commission

HIPAA - Health Insurance Portability and Accountability Act

HR - Human Resources

HTTP - Hyper-Text Transfer Protocol

ISO - International Organization for Standardization

IT - Information Technology

LIDDA - Local Intellectual and Developmental Disability Authority

LMHA - Local Mental Health Authority

NIST - National Institute of Standards and Technology

QSOA - Qualified Service Organization Agreement



SQL - Structured Query Language

SSH - Secure Shell

SSL - Secure Sockets Layer



#### Appendix A

#### EHN SIGNATURE PAGE

## ENTERPRISE RESOURCE PLANNING SYSTEM RFP #19-004

Vendor must meet specifications

Please do not include tax, as EHN is tax-exempt. We will sign tax exemption certificates covering these items. Please submit one (1) original copy and submit the application to rfp@ehnelpaso.org in a PDF format. Electronic copies must reflect the original hard copy.

I or we agree to furnish the following described equipment, supplies, or services for the prices

shown in accordance with specifications listed below or attached. By execution of this proposal,

I hereby represent and warrant to Emergence Health Network that I have read and understood  $\,$ 

the Proposal Documents and the Contract Documents, and this application is made in  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

accordance with the Application Documents.

| Company | Mailing | Address |
|---------|---------|---------|



| Federal Tax Identification No. Code           | City, State, Zip             |
|---|------------------------------|
| DUNS Number                                   |                              |
| Representative Name & Title include area code | Telephone Number             |
| Signature                                     | Fax Number include area code |
|   | Email Address                |

\*\*\*THIS MUST BE THE FIRST PAGE ON ALL PROPOSALS\*\*\*

#### Appendix B



#### **DEVIATION FORM**

**All deviations to this Solicitation (Proposal and Sample Contract) must be noted on this sheet.** In the absence of any entry on this Deviation Form, the prospective vendor assures EHN of their full agreement and compliance with the Specifications, Terms, and Conditions.

Each response to this Solicitation shall contain a Deviation Form, which states the prospective vendor's commitment to the provisions of this Solicitation. An individual authorized to execute contracts must sign the Deviation Form. Any exceptions taken to the terms and conditions identified in this Solicitation Package including the Sample Contract must be expressly stated in the Deviation Form. (Attachment B)

## THIS DEVIATION FORM MUST BE SIGNED BY EACH PROSPECTIVE VENDOR WHETHER THERE ARE DEVIATIONS LISTED OR NOT, AND SUBMITTED WITH THIS SOLICITATION

| SPEC # / Section # / Page # | DEVIATION(S) |
|-----------------------------|--------------|
|                             |              |
|                             |              |
|                             |              |
|                             |              |
|                             |              |
|                             |              |
|                             |              |
|                             |              |
|                             |              |



|  | I                            |                           |
|--|------------------------------|---------------------------|
|  |                              |                           |
|  | _                            |                           |
| Independent Contractor/Firm Appendix C   | Sec.                         | Date                      |
| Eme  | ergence Health Networl       | <b>K</b> ies              |
| HUB SUBCONTRACTING F   | PLAN HISTORICALLY UNDE       | RUTILIZED BUSINESS        |
| (HUB-LOI IS USED BY POTENTIAL \  | VENDOR/VENDOR TO IDENT       | TIFY SUB-VENDORS SELECTED |
| FOR  | WORK ON THE CONTRACT         | )                         |
| Vendor   |                              |                           |
| Vendor Identification Number:  |                              |                           |
|  |                              |                           |
| Address:   |                              |                           |
| Address:   |                              |                           |
|  |                              |                           |
| Phone:   | Bid/Proposal Number:_        |                           |
| Phone:   | Bid/Proposal Number:_<br>s:  |                           |
| Phone: Contract Amount:  Description of commodities/specification                        | Bid/Proposal Number:_<br>s:  |                           |
| Phone: Contract Amount:  Description of commodities/specification  Duration of Contract: | Bid/Proposal Number:_<br>ss: |                           |



Appendix D

| Is t | he | subcontractor a | certified HUB? | • | Yes | No |
|------|----|-----------------|----------------|---|-----|----|
|      |    |                 |                |   |     |    |

## **CONFLICT OF INTEREST QUESTIONNAIRE FORM CIQ**

For vendor or other person doing business with a local governmental entity

| If yes, enter the GSC Certificate (VID) number:   |  |
|---|--|
| Dollar amount of contract with subcontractor /supplier: \$  |  |
| Percentage amount of contract with subcontractor /supplier: %   |  |
| Description of materials/services performed under an agreement with the subcontractor for the amount indicated above: |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |

PLEASE SUBMIT A SEPARATE FORM FOR EACH SUBVENDOR/SUPPLIER



| This questionnaire reflects changes m  |                         | lar                      | OFFICE USE ONLY                  |
|--|-------------------------|--------------------------|----------------------------------|
|  | ence Health No          | -                        | Date Received                    |
| This questionnaire is being filed in accorperson who has a business relationship as defing governmental entity and the person meets requirement  | ned by Section 176.00   | 1(1-a) with a local      | RFP #19-004                      |
| By law, this questionnaire must be filed with the re entity not later than the 7th business day after the require the statement to be filed. See Section 176.00  | date the person become  | es aware of facts that   |                                  |
| A person commits an offense if the person I Government Code. An offense under this section is a  | 0,1                     | tion 176.006, Local      |                                  |
| 1 Name of person who has a business rel  | ationship with local go | vernmental entity.       |                                  |
| 2 Check this box if you are filing an upo  | date to a previously    | filed questionnaire.     |                                  |
| (The law requires that you file an updated cor<br>business day after the date the originally filed que   |                         |                          | authority not later than the 7th |
| 3  |                         |                          |                                  |
| Name of local government officer with w  | hom filer has employ    | ment or business re      | elationship.                     |
| Name of Officer  |                         |                          |                                  |
| This section (item 3 including subparts A, B employment or other business relationship additional pages to this Form CIQ as necessary  | as defined by Section   |                          |                                  |
| A. Is the local government officer named in the than investment income, from the filer of the state of the st |                         | r likely to receive taxa | ble income, other                |
| Yes No   |                         |                          |                                  |
| B. Is the filer of the questionnaire receiving income, from or at the direction of the log income is not received from the local government.   | cal government office   |                          |                                  |
| Yes No   |                         |                          |                                  |
| C. Is the filer of this questionnaire employed<br>which the local government officer serves<br>percent or more?  |                         |                          |                                  |
| Yes No   |                         |                          |                                  |
| D. Describe each employment or business re   | elationship with the lo | cal government officer   | named in this section.           |
|  |                         |                          |                                  |
| Signature of the person doing business with  | the governmental entity |                          | Date                             |

## Appendix E

### **CERTIFICATION REGARDING LOBBYING**



#### PART A. PREAMBLE

Federal legislation, Section 319 of Public Law 101-121 generally prohibits entities from using federally appropriated funds to lobby the executive or legislative branches of the federal government. Section 319 specifically requires disclosure of certain lobbying activities. A federal government-wide rule, "New Restrictions on Lobbying", published in the Federal Register, February 26, 1990, requires certification and disclosure in specific instances.

#### PART B. CERTIFICATION

This certification applies only to the instant federal action for which the certification is being obtained and is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

- No federally appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to
  any person for influencing or attempting to influence an officer or employee of any agency, a member
  of Congress, an officer or employee of Congress, or an employee of a member of Congress in
  connection with the awarding of any federal contract, the making of any federal grant, the making of
  any federal loan, the entering into of any cooperative agreement, or the extension, continuation,
  renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.
- 2. If any funds other than federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with these federally funded contract, subcontract, subgrant, or cooperative agreement, the undersigned shall complete and submit "Disclosure Form to Report Lobbying", in accordance with its instructions.
- 3. The undersigned shall require that the language of this certification be included in the award documents for all covered subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all covered subrecipients will certify and disclose accordingly.

| Do you have, or do you anticipat<br>□ Yes<br>□ No | te having cov | ered sub-awards under this | ransaction? |
|---|---------------|----------------------------|-------------|
| Name of Provider                                  | Vendor ID     | No. or Social Security No. | Program No. |
| Name of Authorized Representative                 |               | Title                      |             |
| Signature – Authorized Represe                    | entative      | Date                       |             |

Appendix F



201 E. Main Suite 600



### El Paso, TX 79901 (915) 887-3410 Fax: (915) 351-4703

RE: RFP #19-004 ENTERPRISE RESOURCE PLANNING SYSTEM

Dear Applicant:

All applicants and potential vendors who contract or seek to contract for the sale or purchase of property, goods, or services with any local government entity to complete and submit a Conflicts of Interest Questionnaire.

Attached is a copy of the questionnaire.

In filling out the Questionnaire, the following are EHN Officers that will award the proposal and the employees which will make a recommendation:

#### EHN Officers:

David Driscoll, Chair David Stout, Vice-Chair Dr. Peter M. Thompson, Secretary Rick Myer, Ph.D., Trustee Thomas Goldfarb, Trustee Joyce Wilson, Trustee Alexsandra Annello, Trustee

#### EHN Employees:

Kristen Daugherty, CEO
Ashley Sandoval, Associate CEO
Rene Hurtado, Chief of Staff
Rene Navarro, Chief Compliance Officer
Tewiana Norris, Chief Nursing Officer
Chrystal Davis, Chief Clinical Officer
Marcelo Rodriguez-Chevres, MD, CMO, ODD Psychiatry
Juan Gonzalez- Chief Information Officer
Carol Thornburg DO- CMO Substance Abuse
Erin Silva, Purchasing Manager

#### Appendix G

SOLICITATION CHECKLIST ENTERPRISE RESOURCE PLANNING SYSTEM RFP 19-004 THIS CHECKLIST IS PROVIDED FOR YOUR CONVENIENCE

 $\label{lem:decomposition} \mbox{Did you visit our website (www.emergencehealthnetwork.org) for any addendums?}$ 



Did you provide one original and an electronic copy submitted to rfp@ehnelpaso.org of your response? Electronic copies must reflect the original hard copy in a PDF format.

Did you sign all documents?

| EHN Signature Page (Appendix A, Pg. 33)  |
|--|
| Deviation Form (Appendix B, Pg. 34)  |
| Hub Subcontracting Plan Historically Underutilized Business (Appendix C, Pg. 35) |
| Conflict of Interest Questionnaire (Appendix D, Pg. 36)                          |
| Certification Regarding Lobbying (Appendix E, Pg. 37)                            |
| Transmittal letter (Pg. 28)  |
| Insurance Coverage (Pg. 20)  |
| Summary of Proposal (Pg. 28-29)  |
| Financial Consideration (Pg. 29)   |
| Customer References (Pg. 29)   |
| Addendum 1, Pricing Worksheet (Pg. 42)   |
| Written Deliverables, Table 1 (PG. 40)   |
| Additional Technology Information, Table 2 (Pg. 41)                              |



| Table 1: Written Deliverables          |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|
| Deliverable<br>Title                   | Deliverable<br>Task and<br>Format  | Deliverable Description  | Deliverable Due<br>Date and Frequency  |  |  |  |  |  |
| Project Work<br>Plan                   | •Task: Update and finalize the 'high-level" Project Work Plan submitted in Offer. •Format: MS Word or PowerPoint | The deliverable shall contain and/or meet the following objectives: •Provide a detailed approach and methodology for delivering different implementation phases of the Services; and •Provide an organizational chart (i.e., names, titles, contact information, etc.) and the steps for EHN to utilize for escalation in the event of performance issues. | •Initial due date: •On or before the 7th business day from the Kick-off Meeting date •Update Frequency: Update required after each milestone and following a change and clarification to the project |  |  |  |  |  |
| Project<br>Timeline                    | •Update and Finalize the "high-level" Project Timeline submitted in Offer. •Format: MS Project                   | Deliverable shall contain and/or meet the following objectives: •Tasks/activities; •Dependencies; •Deliverables; •Milestones; •Due Dates; and •Critical path items.  | •Initial due date: •On or before the 7th business day from the Kick-off Meeting date •Update Frequency: Update required after each milestone and following a change and clarification to the project |  |  |  |  |  |
| Status Report                          | Prepare a detailed status report   | At a minimum, the deliverable shall contain and/or meet the following objectives:  •Tasks/activities (e.g., completed, in progress, delayed, upcoming); and  •Issues and/or risks identified and being tracked for closure.  | •Initial due date: On or before the identified date for the deliverable in the EHN approved Project Work Plan •Update Frequency: Weekly per the approved Project Work Plan                           |  |  |  |  |  |
| Business<br>Requirements<br>and Design | Prepared during the configuration services phase   | The deliverable shall contain and/or meet the following objectives: •Includes business rules and desired functionality and security requirements; •May include a Fit-Gap Analysis Recommendation, describing the gap between the baseline Licensed Software and EHN's  | •Initial Due Date: On or before the identified date for the deliverable in the EHN approved Project Work Plan. •Update Frequency: One-time deliverable   |  |  |  |  |  |



| requirements, and the resolution of any identified        |  |
|---|--|
| <pre>gaps (e. g., configuration, workaround, etc.).</pre> |  |



#### Table 2: Additional Information



| Does your system allow unlimited profile and dashboard accounts  Does your system allow you to edit with one click?  Does your system auto populate with the prior's note date?  Is your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?   | Does your system have two factor authentications?                 |  |
|---|---|--|
| Does your system have single sign on capability?  Does your system have role-based access control (RBAC)?  Does your system utilize existing sign-on information (i.e. active directory)  How many accounts/dashboards can your system support?  Does your system allow unlimited profile and dashboard accounts  Does your system allow you to edit with one click?  Does your system auto populate with the prior's note date?  Is your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system provide a database with BAK file extension?  Does your system provide a database with BAK file extension?  Does your system provide a conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status | Does your system provide flexibility for cross training           |  |
| Does your system have role-based access control (RBAC)?  Does your system utilize existing sign-on information (i.e. active directory)  How many accounts/dashboards can your system support?  Does your system allow unlimited profile and dashboard accounts  Does your system allow you to edit with one click?  Does your system auto populate with the prior's note date?  Is your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system provide a database with BAK file extension?  Does your system provide a database with BAK file extension?  Does your system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | employees?  |  |
| Does your system utilize existing sign-on information (i.e. active directory)  How many accounts/dashboards can your system support?  Does your system allow unlimited profile and dashboard accounts  Does your system allow you to edit with one click?  Does your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system provide a database with BAK file extension?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | Does your system have single sign on capability?                  |  |
| active directory)  How many accounts/dashboards can your system support?  Does your system allow unlimited profile and dashboard accounts  Does your system allow you to edit with one click?  Does your system auto populate with the prior's note date?  Is your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Does your system have role-based access control (RBAC)?           |  |
| How many accounts/dashboards can your system support?  Does your system allow unlimited profile and dashboard accounts  Does your system allow you to edit with one click?  Does your system auto populate with the prior's note date?  Is your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system provide a database with BAK file extension?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Does your system utilize existing sign-on information (i.e.       |  |
| Does your system allow unlimited profile and dashboard accounts  Does your system allow you to edit with one click?  Does your system auto populate with the prior's note date?  Is your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system provide a database with BAK file extension?  Does your system provide a database with BAK file extension?  Does your system provide a database with BAK file extension?  Does your system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | active directory)   |  |
| Does your system allow you to edit with one click?  Does your system auto populate with the prior's note date?  Is your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | How many accounts/dashboards can your system support?             |  |
| Does your system auto populate with the prior's note date?  Is your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system provide a database with BAK file extension?  Does your system provide a database with BAK file extension?  Does your system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Does your system allow unlimited profile and dashboard accounts   |  |
| Does your system able to direct you to the following sections automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | Does your system allow you to edit with one click?                |  |
| automatically?  Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | Does your system auto populate with the prior's note date?        |  |
| Does your system have the ability to access/view a form before the final is approved?  Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your system provide a database with BAK file extension?  Does your system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | Is your system able to direct you to the following sections       |  |
| Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | automatically?  |  |
| Does your system have the ability to navigate between multiple opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Does your system have the ability to access/view a form before    |  |
| opened forms?  Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | the final is approved?  |  |
| Is your system able to work with tablets and smartphones applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Does your system have the ability to navigate between multiple    |  |
| applications so that signatures can be obtained, reports can be run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | opened forms?   |  |
| run, and real time information can be viewed on those devices?  Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | Is your system able to work with tablets and smartphones          |  |
| Will your system be able to provide ADHOC customized reports, accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility? Will your system be able to send alerts on expired financials? Does your system offer a browser-based interface? Does your system provide a database with BAK file extension? Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps? Does the system have the ability to conduct an inquiry on user actions? Does the system have the ability to demonstrate workflow status   | applications so that signatures can be obtained, reports can be   |  |
| accrual-based not cash-based, General Ledger Interface, Static Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | run, and real time information can be viewed on those devices?    |  |
| Reporting for Accounts, and AIR management reporting flexibility?  Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Will your system be able to provide ADHOC customized reports,     |  |
| Will your system be able to send alerts on expired financials?  Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | accrual-based not cash-based, General Ledger Interface, Static    |  |
| Does your system offer a browser-based interface?  Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status   | Reporting for Accounts, and AIR management reporting flexibility? |  |
| Does your system provide a database with BAK file extension?  Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Will your system be able to send alerts on expired financials?    |  |
| Does your s by user's system have an audit trail of all, new, deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Does your system offer a browser-based interface?                 |  |
| deleted and modified activities conducted by users including timestamps?  Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Does your system provide a database with BAK file extension?      |  |
| Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | Does your s by user's system have an audit trail of all, new,     |  |
| Does the system have the ability to conduct an inquiry on user actions?  Does the system have the ability to demonstrate workflow status  | deleted and modified activities conducted by users including      |  |
| actions?  Does the system have the ability to demonstrate workflow status   | timestamps?   |  |
| Does the system have the ability to demonstrate workflow status   | Does the system have the ability to conduct an inquiry on user    |  |
|   | actions?  |  |
| and change inquiries?   | Does the system have the ability to demonstrate workflow status   |  |
| I I   | and change inquiries?   |  |



## Addendum 1: Pricing Work Sheet

# Emergence Health Network - Request for Proposal Vendor Name:

| Section #1: One- |          |          |       |      |      |       |
|------------------|----------|----------|-------|------|------|-------|
| time Costs       |          |          |       |      |      |       |
|                  |          |          | Year  | Year | Year |       |
|                  | Year One | Year Two | Three | Four | Five | Total |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Software License | -        | _        | _     | -    | -    | _     |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Training         | _        | -        | _     | _    | _    | _     |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Implementation   | _        | _        | ı     | _    | _    | _     |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Data Conversion  | -        | _        | _     | -    | -    | -     |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Milestone Based  | -        | _        | _     | _    | -    | _     |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Other:           | _        | -        | _     | _    | _    | _     |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Other:           | _        | _        | 1     | _    | _    | -     |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Other:           | _        | _        | 1     | _    | _    | _     |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Other:           | _        | _        | 1     | _    | _    | _     |
|                  |          |          |       |      |      |       |
|                  | \$       | \$       | \$    | \$   | \$   | \$    |
| Section #1 TOTAL | -        | _        | _     | _    | -    | -     |

## Section #2: Ongoing Costs

| <del></del>       |          |          | Year  | Year | Year |              |
|-------------------|----------|----------|-------|------|------|--------------|
|                   | Year One | Year Two | Three | Four | Five | <u>Total</u> |
|                   | \$       | \$       | \$    | \$   | \$   | \$           |
| Maintenance       | _        | _        | _     | _    | _    | -            |
|                   | \$       | \$       | \$    | \$   | \$   | \$           |
| Technical Support | _        | _        | _     | _    | _    | -            |
| Additional Client | \$       | \$       | \$    | \$   | \$   | \$           |
| Licenses          | _        | _        | _     | _    | _    | -            |
| Additional Server | \$       | \$       | \$    | \$   | \$   | \$           |
| Licenses          | _        | _        | _     | _    | _    | -            |
|                   | \$       | \$       | \$    | \$   | \$   | \$           |
| Other:            | _        | _        | _     | _    | _    | -            |
|                   | \$       | \$       | \$    | \$   | \$   | \$           |
| Other:            | _        | -        | -     | _    | _    | -            |
|                   | \$       | \$       | \$    | \$   | \$   | \$           |
| Other:            | _        | _        | _     | _    | _    | -            |
|                   | \$       | \$       | \$    | \$   | \$   | \$           |
| Other:            | _        | _        | _     | _    | _    | _            |



| Section #2 TOTAL       | \$ | \$ | \$ | \$ | \$ | \$   |
|------------------------|----|----|----|----|----|------|
|                        | -  | -  | -  | -  | -  | -    |
| TOTAL (Sections 1 & 2) | \$ | \$ | \$ | \$ | \$ | \$ - |

Notes: